

January Host Offers

December 26, 2004 – January 22, 2005

Here's what YOU can receive when you host a Girls' Nite Out (GNO) with **The Body Shop At Home!**

"Say Yes!" Gift

Set a specific date and time for your GNO within the next 30 days and choose a 1.75 oz. **Mini Body Butter: Mango** (68385), **Coconut** (70831), **Nut** (68383), **Grapeseed** (68533), or **Cocoa Butter** (70829). In addition to rich and highly moisturizing cocoa butter, each **Body Butter** has a uniquely delicious scent and formula to benefit your skin type.

Retail value: \$7.



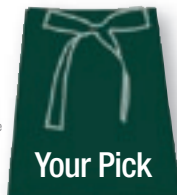
Thank You Gift

First Time Ever - Pick Your Own Gift

Hold your GNO with sales of \$100 or more and you may select your choice of up to \$30 in products from **The Body Shop At Home** catalog absolutely free!

Retail value: \$30.

Pick Your Own offer does not include packaged gifts and Complete Care Sets. Any sale items count at full retail, not the discounted price.



Sales Gifts

| GNO Sales | Gift |
|-----------|---|
| \$1,000 | 2 FREE Complete Care Sets PLUS 7 Sets at ½ Price! |
| \$900 | 1 FREE CC Set + 7 Sets at ½ Price |
| \$800 | 1 FREE CC Set + 6 Sets at ½ Price |
| \$700 | 1 FREE CC Set + 5 Sets at ½ Price |
| \$600 | 1 FREE CC Set + 4 Sets at ½ Price |
| \$500 | 1 FREE CC Set PLUS 3 Sets at ½ Price! |
| \$400 | 3 Complete Care Sets at ½ Price |
| \$300 | 2 Complete Care Sets at ½ Price |
| \$200 | 1 Complete Care Set at ½ Price |

(If you prefer, you may select any single product at half the retail price in place of a Complete Care Set. Any sale items count at full retail, not the discounted price.)



Special January Bonus

When your GNO exceeds \$100, you may purchase our **Striped Cosmetic Bag** (13079) stuffed with goodies, a \$38 retail value, for just \$10! This lovely cosmetic carryall, offered only to **The Body Shop At Home** Hosts Dec. 26-Jan. 22, includes a 1.75 oz Mango

Body Butter, 2 oz Mango

Shower Gel, .5 oz Vitamin E Moisturizing Cream, .5 oz Peppermint Foot Scrub, and 2 oz Almond Oil Conditioning Hand Wash.

Retail value: \$38.



Scheduling Gifts



Butter up those you love — including yourself! — with this velvety gift. When two new GNOs are scheduled within 30 days of yours, choose between our tropical 6.9 oz

Mango Body Butter (76463) or **Coconut Body Butter** (63648).

Retail value: \$16.



Complete your Host package when three new GNOs are scheduled to be held within 30 days of yours.

You'll receive your choice of either our delectable 8.3 oz **Mango Body Scrub** (75748) or **Coconut Body Scrub** (75614).

Retail value: \$16.



(For each additional GNO scheduled above three, you may select any Complete Care Set or single product at half the retail price. Any sale items count at full retail, not the discounted price.)

(Offers are valid while supplies last and supercede all other offers. If inventory is depleted, we reserve the right to provide a substitute gift. There are no sales requirements to qualify for the scheduling gifts.)